



MEETINGS AND CONFERENCES IN THE FRAMEWORK OF VIETNAM FISHERIES INTERNATIONAL EXHIBITION (VIETFISH) 2016

- 1. Avenue:** Saigon Exhibition & Convention Center (SECC), 799 Nguyen Van Linh, District 7, Ho Chi Minh City
- 2. Time:** 3rd, 4th, 5th August 2016
- 3. Organizers:** VASEP – Ministry of Agriculture and Rural Development (MARD) - Ministry of Industry and Trade (MOIT) – Nha Trang University (NTU)
- 4. In cooperation with:** Directorate of Fisheries (D-Fish); Department of Processing for Agro-forestry-Fisheries Products and Salt Production; International Cooperation Department – MARD; General Department of Vietnam Customs – MOF; The Import and Export Department of MOIT; Domestic Market Department; SUPA project.
- 5. And collaboration with:** Ho Chi Minh City Department of Industry and Trade; Research Institute For Aquaculture No.3 (RIA3); Can Tho University (CTU); Hanoi Law University (HLU); Vietnam Tuna Association; Minh Phu Corp.; Vinh Hoan Corp.; Hai Nam Co.,Ltd; Association of Vietnam Retailers (AVR); Co.opmart;...

No.	Conferences - Organizers	Time-Avenue	Contents	Speakers
1 st session – August 3 rd 2016 (13:00-17:00)				

No.	Conferences - Organizers	Time-Avenue	Contents	Speakers
1	Vietnam shrimp sector with new challenges <u>Co-organizers</u> - D-Fish - MOIT - VASEP	13:30-17:00 Hall A 200-250pax	<ol style="list-style-type: none"> 1. Vietnam shrimp exports: Identifying new opportunities and challenges 2. Solutions to boost shrimp production with competitive production cost 3. Shrimp sector's challenges and requirements for changes 4. Shrimp importing demand in markets 5. Specific opportunities for Vietnam shrimp from TPP and FTA between Vietnam and EU 6. Discussion. 	<ol style="list-style-type: none"> 1. VASEP 2. Mr. Nhu Van Can – Director of Aquaculture Department (D-Fish) 3. Mr. Le Van Quang – Vice Chairman of VASEP, Board Chairman of Minh Phu Corp 4. Mr.Jiro Takeuchi - Director at Bonmea GmbH 5. MOIT
2	Positioning Vietnamese pangasius products in the world seafood market <u>Co-organizers</u> - D-Fish - VASEP	13:30-17:00 Hall B 200-250pax	<ol style="list-style-type: none"> 1. Market developments and evaluation on pangasius demand in markets 2. Vietnam pangasius's possibility to meet market demand 3. SUPA's recommendations on Vietnamese pangasius production and exports 4. Demand and positioning Vietnamese pangasius products in the world seafood market 5. Adaptation strategies of Vietnamese pangasius exporters in the EU 6. Some solutions from markets for pangasius sector 7. Discussion. 	<ol style="list-style-type: none"> 1. VASEP 2. Mr. Nguyen Ba Son – senior specialist of Aquaculture Department (D-Fish) 3. Mr. Le Xuan Thinh – Supa Project Manager 4. Dr. Nguyen Van Ngoc - Nha Trang University 5. M.Econ. Tran Thuy Chi - Nha Trang University 6. Ms Nguyen Ngo Vi Tam – General Director of Vinh Hoan Corp
3	Seafood certifications and commitments on environmental responsibility <u>Co-organizers</u> - D-Fish - VASEP	13:30-17:00 Meeting room 2A 60-70 pax	<ol style="list-style-type: none"> 1. Sustainable certifications and readiness of Vietnamese aquaculture and fisheries sector. 2. Challenges and opportunities for Vietnam seafood industry in application of sustainable standards - Vietnam aquaculture sector' efforts and commitments on environmental responsibility 3. Effectiveness in energy usage and commitments on ozone layer protection 4. The presentation of SGS Vietnam 5. The presentation of ASC (EU) 	<ol style="list-style-type: none"> 1. Mr. Huynh Quoc Tinh - WWF VN 2. Ms. Nguyen Thi Bang Tam- specialist of Aquaculture Department (D-Fish) 3. Mr. Ma Khai Hien – Deputy Director of The Energy Conservation Research & Development Center (EnerTEAM) 4. Mr. Vu Duc Thang - Deputy General Director of SGS Vietnam 5. Mr. Bas Geerts - Standards Director,

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			6. The presentation of GAA/BAP on international certification and sustainable development 7. Discussion	Aquaculture Stewardship Council (ASC) 6. Ms. Nguyen Thi Thanh Binh-National Coordinator (Vietnam/Thailand)
4	Solutions for improvement of seafood quality in domestic retail market <u>Co-organizers</u> - Department of Processing and Trade for Agro-forestry-Fisheries Products and Salt Production (MARD) - VASEP	13:30-17:00 Meeting Room 2B 60-70 pax	1. Solutions to improve seafood quality in the domestic market 2. Promote seafood processing and consumption in the domestic market 3. The current state and development of retail distribution in Vietnam 4. The consumption trend of frozen seafood sector 5. Discussion.	1. VASEP Domestic Suppliers Council 2. Department of Processing and Trade for Agro-forestry-Fisheries Products and Salt Production (MARD) 3. Mr. Nguyen Ngoc Hoa - Deputy Director of Ho Chi Minh City Department of Industry and Trade 4. Ms. Thu-Deputy Director of Sales Department of SaigonCo.opmart
2nd session – August 4th 2016 (9:30 – 12:00)				
5	Vietnamese tuna aiming at a new height <u>Co-organizers</u> - D-Fish - MOIT - VASEP	9:30-12:00 Hall B 200-250pax	1. Vietnamese tuna: Opportunities and Challenges in exports and imports 2. “Dolphin safe” label: Regulations of the US and EIU 3. Policies and solutions to boost production and consumption of high quality tuna in markets 4. Opportunities for Vietnamese tuna from TPP and FTAs 5. Discussion	1. VASEP Tuna Club 2. Mr Tran Van Hao – The assistant to the President of Vietnam Tuna Association 3. Mr. Pham Ngoc Tuan-Deputy Director of Department of Capture Fisheries (D-Fish) 4. MOIT
6	Vietnam bivalve mollusk exports with target of 6,500 mt by 2020 <u>Co-organizers</u> - D-Fish - VASEP	9:30-12:00 Meeting Room 2B 60-70 pax	1. The market developments and the prospects for Vietnam’s bivalve mollusk exports 2. Orientations and solutions to boost bivalve mollusk production and consumption with the target of 6,500 MT by 2020 3. The ability to produce and supply bivalve mollusk in the Northern Vietnam 4. Presentation: Vietnam’s bivalve mollusk production-exports: difficulties need to be solved 5. Discussion.	1. VASEP 2. Mr. Tran Cong Khoi-Deputy Director of Aquaculture Department (D-Fish) 3. Bivalve mollusk producers and exporters 4. Ms. Nguyen Thi Thu Sac-Vice Chairwoman of VASEP, General Director of HAI NAM Co.,Ltd

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3rd session - August, 4th 2016 (13:30 – 17:00)				
7	Improving competitive capacity of seafood enterprises in international integration process <u>Co-organizers</u> - MOIT - D-Fish - VASEP	13:30-17:00 Hall A 200-250pax	<ol style="list-style-type: none"> 1. Benefits to seafood enterprises from TPP, FTA 2. Opportunities - Challenges & Recommendations for raising seafood enterprises' competitiveness when joining TPP, FTAs 3. Commitments and recommendations from a Vietnamese tuna enterprise 4. Presentations and recommendations from a Vietnamese Shrimp enterprise 5. Discussion. 	<ol style="list-style-type: none"> 1. Department of Science, Technology and International Cooperation (DOSTIC) – D-Fish 2. MOIT 3. Vietnamese tuna exporter 4. Mr. Chu Van An, Deputy General Director of MPC
8	Efforts for target of 300,000 MT of tilapia production by 2020 <u>Co-organizers</u> - D-Fish - VASEP	13:00-17:00 Meeting Room 3 50-60 pax	<ol style="list-style-type: none"> 1. Importing markets of Vietnam tilapia 2. Potentials for production and exports of Vietnam tilapia 3. Identify opportunities on market share of Vietnamese tilapia 4. Tilapia production - consumption: Advantages & difficulties 5. Demand and import trend of tilapia from global market 6. Discussion. 	<ol style="list-style-type: none"> 1. VASEP 2. Mr. Nguyen Ba Son – senior specialist of Aquaculture Department (D-Fish) 3. Tilapia importer 4. Tilapia producer – exporter 5. Mr. Chau Minh Dat- Seacon Vietnam Company
9	Aquaculture industry's solutions to deal with drought and salinity <u>Co-organizers</u> - D-Fish - VASEP	13:30-17:00 Meeting Room 2A 60-70 pax	<ol style="list-style-type: none"> 1. Current state and orientations of Vietnam aquaculture sector to adapt to drought and salinity 2. Measures and some researches to adapt to climate change and salinity on aquaculture sector 3. The presentation of Mekong River Commission 4. Discussion. 	<ol style="list-style-type: none"> 1. Ms. Nguyen Thi Bang Tam- specialist of Aquaculture Department (D-Fish) 2. Assoc. Prof. Dr. Tran Ngoc Hai – Vice Dean of the Faculty of Fisheries - Can Tho University 3. Ph.D. SO Nam - Team Leader Fisheries Team - Mekong River Commission Secretariat (MRC)
10	Market Research & Application of Science and Technology on fisheries & aquaculture production	13:30-17:00 Hall B	<p style="text-align: center;">Sign the cooperation agreement between VASEP - NTU</p> <ol style="list-style-type: none"> 1. Value-chain structure and compliance with international food safety standards: <i>For Vietnam shrimp and pangasius</i> 2. The success and failure of value-added seafood products in the EU 	<ol style="list-style-type: none"> 1. Assoc.Prof. Dr. Nguyen Thi Kim Anh - Nha Trang University 2. Dr. Ha Viet Hung –Nha Trang University

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	<p><u>Co-organizers</u></p> <ul style="list-style-type: none"> - VASEP - Nha Trang University - Research Institute for Marine Fisheries (RIMF) 	200-250pax	<p>market</p> <ol style="list-style-type: none"> 3. Technology of protein extraction from seafood waste by adjusting the pH and its application into production 4. Improve shrimp processing efficiency through the development of value-added products from byproducts- A promising and feasible way 5. Apply technology solutions to improve post-harvest seafood quality 6. Apply technology into capture and post-harvest preservation: Current state and solutions 7. Discussion 	<ol style="list-style-type: none"> 3. Dr. Huynh Nguyen Duy Bao, Nha Trang University 4. Dr. Ngo Thi Hoai Duong - Nha Trang University 5. Assoc. Prof. Dr. Nguyen Anh Tuan-the Faculty of Food Technology - NTU 6. Mr. Nguyen Viet Nghia - Deputy Director of RIMF (MARD)
4th session - August, 5th 2016 (9:30 – 12:00)				
11	<p>Seafood imports for processing and re-exporting promote Vietnam seafood sector to the top</p> <p><u>Co-organizers</u></p> <ul style="list-style-type: none"> - Department of Animal Health (MARD) - VASEP - General Department of Vietnam Customs – MOF 	<p>9:30 – 12:00</p> <p>Hall B</p> <p>200-250pax</p>	<ol style="list-style-type: none"> 1. Identify demand and effect of seafood imports for processing and re-exporting 2. Tax issues and procedures for imports & exports of seafood materials for processing and re-exporting 3. Control seafood raw materials imported for processing and re-exporting 4. Presentation by a shrimp exporting and processing enterprise 5. Presentation by a tuna exporting and processing enterprise 6. Discussion 	<ol style="list-style-type: none"> 1. VASEP 2. General Department of Vietnam Customs – MOF 3. Mr. Nguyen Van Long – Head of Aquatic Animal Health under Department of Animal Health 4. Ms. Cao Thi Binh Nguyen – Market Planning Deputy Director of MINH PHU SEAFOOD CORP 5. Mr. Nguyen Huy Long – Sales Manager - YUEH CHYANG CANNED FOOD
12	<p>Labor, social insurance and trade union fee in the context of integration and competitiveness</p> <p><u>Organizers</u> VASEP</p>	<p>9:30 – 12:00</p> <p>Hall A</p> <p>200-250pax</p>	<ol style="list-style-type: none"> 1. Presentation by VASEP 2. Speaker: Dr. Do Ngan Binh – Deputy Director of Center of Law Consultation, Hanoi Law University <p>- <i>Salaries & Social Insurance;</i></p> <p>- <i>Sign and terminate labor contract; Employ seasonal workers;</i></p>	<ol style="list-style-type: none"> 1. Mr. Chu Van An – Deputy General Director of MINH PHU SEAFOOD CORP 2. Dr. Do Ngan Binh – Deputy Director of Center of Law Consultation, Hanoi Law University

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			<ul style="list-style-type: none"> - Labor discipline; - Collective conversation & Collective labor agreements 	
13	<p>Current state and outlook for Vietnam seaweed sector</p> <p><u>Co-organizers</u></p> <ul style="list-style-type: none"> - D-Fish - VASEP - Nha Trang University 	<p>9:30 – 12:00</p> <p>Meeting Room 2A</p> <p>60-70 pax</p>	<ol style="list-style-type: none"> 1. Vietnam seaweed: Resources, technology development and economic outlook 2. Orientations on planning and developing Vietnam's seaweed 3. Demand from markets and advantages & challenges to develop Vietnamese seaweed 4. The presentation of RIA 3 5. Discussion 	<ol style="list-style-type: none"> 1. Assoc. Prof. Dr. Ngo Dang Nghia, Head of The Institute for Biotechnology and Environment- Nha Trang University 2. Mr. Tran Cong Khoi-Deputy Director of Aquaculture Department (D-Fish) 3. Ms. Nguyen Thi Thu Sac-Vice Chairwoman of VASEP, General Director of HAI NAM Co.,Ltd 4. Mr. Nguyen Van Ha - Deputy Director of Research Division of Capture Fisheries and Resources Management – Research Institute for Aquaculture No.3

You are kindly invited to attend our meetings and conferences.

For detailed program and registration, please contact:

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Or visit the websites: www.vietfish.com.vn; www.vasep.com.vn; www.tongcucthuysan.gov.vn